

# Our Commitment

White House consistently strives to provide our customers with quality service. Our designers dedicate a great deal of time to develop plans tailored to our customer's needs. We want you to have as much information as possible to start the project off smoothly. It is important for you to develop trust in your builder and in effort to form a credulous relationship, you should ask as many questions as you need to feel comfortable. We realize some questions will require an in-depth conversation; however, most questions can be answered right here.

# Frequently Asked Questions

1. How long have you been in business?

White House Building Associates LLC has been in business since March of 2018. Our company has over 20 years of experience in general contracting, drafting, and construction management.

2. What is your experience in building homes?

We are experienced in drafting, general contracting, and construction management. As an all stop shop, our team offers consultations on all residential building, custom floor plan development, and construction management services.

3. Are you a licensed and insured home builder?

White House Building Associates is a fully licensed and insured company.

4. Can I contact your previous customers that you built homes for?

We do not provide any contact information or offer walkthroughs of any previous client's homes out of respect for their privacy. New clients are welcomed to read, pose questions, and comment in our Forum on our website. We also provide a gallery on our website, Google, and social media platforms.

5. Can you give me a ballpark price to build my home?



Although it may seem easy, we are unable to quote an exact price upfront on any custom home. We will however give our clients our price per square foot to build their home. This price will be based on a typical build without any customization to the home. An exact price will be quoted on a proposal should the customer decide to proceed with us as their builder.

# 6. What floor plan options are available?

We design all custom homes. Our floor plans are designed in house according to the customers specifications. We also accept plans purchased by the customer that can be redesigned to fit their individual needs.

#### 7. What are the terms of the contract to build a home with you?

Our contracts are developed by our attorneys and are nonnegotiable. A contract will specify the scope of work, dates and deadlines, pricing, insurance information, change order requests, and other terms to include terminating the contract. We encouraged customers to have their legal representation go over the contract terms to protect your interest in the matter. Customers can also request a meeting with our staff to discuss contract terms.

#### 8. How long will it take to build my home?

We would love to say we can build your home as fast as you want. However, building a home takes times. It can take many months, if not years to build some homes. We ask our clients to consider the current economic condition, the current production rate of materials, and aspects such as weather and acts of God. These are all factors that can impact the timeline of any build. Clients are encouraged to ask about delay mitigation during consultation.

#### 9. How will we communicate throughout the home build?

We understand that good communication is key between the customer and builder. Customers can call the company's main line (470) 257.1181 Mon-Fri from 8-5pm to speak with a representative. If you wish to speak directly to the general contractor, the staff will have the contractor return your call within 24-48hrs. Customers can reach out to us 24/7 via email at info@whitehousebuildingassociates.com. Milestones, inspections, problems, and/or changes will be communicated within 24hrs via email, text, or phone call. (Clients can choose preferred form of communication during consultation.)

#### 10. What walk-throughs will we have during construction?



We understand that our clients are eager to see the progress of their home's construction. With that in mind, the construction site is always open to the client. We strongly urge our clients to schedule all walk throughs with the builder as the construction site can be very dangerous during various stages. The builder can answer questions during the walkthrough and provide safety gear if necessary. Further, there are five pre-scheduled walkthroughs we will schedule with the client. These include pre-construction, post framing/pre-drywall, post drywall finish, pre-closing/home orientation, and the final walkthrough to go over punch list items and warranty review.

## 11. What building methods and materials will you use?

Builders have quite a bit of flexibility in choosing building methods and materials. All methods and materials will follow building codes and the architect's specifications. We purchase the best options available that are within the customer's budget.

## 12. How will the final price of my home be determined? Are there any extra fees for change orders?

Pricing will be determined once the project reaches the design phase. Once a plan and selections are made, we send bid requests to our subcontractors. After receipt of proposals from our subs, we provide a proposal outlining the scope and total price of the project to the customer. There are no extra fees for submitting change orders. Change orders that require additional cost will be at the expense of the customer unless there is room in the budget to adjust for the change. This determination will come from the builder.

#### 13. What is your change order process?

We provide a fillable Change order request with each contract. We only accept change orders in writing on the form we provide for our customers. Change orders must be signed and can be submitted to the builder via email or

uploaded to the client's member profile on our website. If uploaded to the members profile, it is the customers responsibility to notify the builder that a change order or has been submitted.

# 14. Do your homes have any energy-saving features?

We strive to save our customers as much money as possible in every way possible. This includes providing energy saving features that can save a lot of money from month-to-month i.e., proper insulation, high performance windows, radiant barriers, quality heating and cooling with updated ducts, and energy efficient appliances.



#### 15. Where do I pick choose my selections?

Customers are sent a home selections package after consultation to allow them to familiarize themselves with selections. About two to three weeks after the contract is signed and approved, we will arrange a meeting with the designer to discuss options and upgrades. Consider providing photos of selections to help guide the designer.

16. Who will be my point of contact for any questions I may have?

Customers can call the company's main line (470) 257.1181 Mon-Fri from 8-5pm to speak with a representative. If you wish to speak directly to the general contractor, the staff will have the contractor return your call within 24-48hrs. Customers can reach out to us 24/7 via email at info@whitehousebuildingassociates.com.

17. Who will be overseeing the job site?

Our foreman will be on site to oversee the project. Our general contractor will also visit the site occasionally to inspect the work being done. Security personnel will visit the site to verify safety is enforced.

18. What is the deadline to make changes or upgrades to the plans?

Change orders must be submitted in writing using the form provided with the contract. Change orders can be submitted by the customer or the builder and must be signed by the customer and the builder to be in effect. Change orders are further discuss in paragraph 10 of our contract. Change orders are accepted until the project is deemed "Substantially Complete." The date by which we are obligated to be at substantial completion will be extended as necessary to complete the changed scope of work set out in the Change Order.

19. Do the communities you build in have a homeowner's association (HOA)? If so, can I have a copy of their rules and fees?

In most states, when a property is under contract, the seller is required to provide the buyer with the HOA's governing documents. As our company is a custom home builder and not a "seller" we do not provide HOA governing documents. If the customer wishes to build in an HOA community, we will request a copy the rules from the customer.

20. How do you handle complications?



While we do not anticipate any complications, they are an operational risk. As such we conduct good construction practices to control and reduce the number of mistakes, damages, and rework, that can impact the construction schedule.

Still have questions? Send us a message at <a href="mailto:info@whitehousebuildingassociates.com">info@whitehousebuildingassociates.com</a>